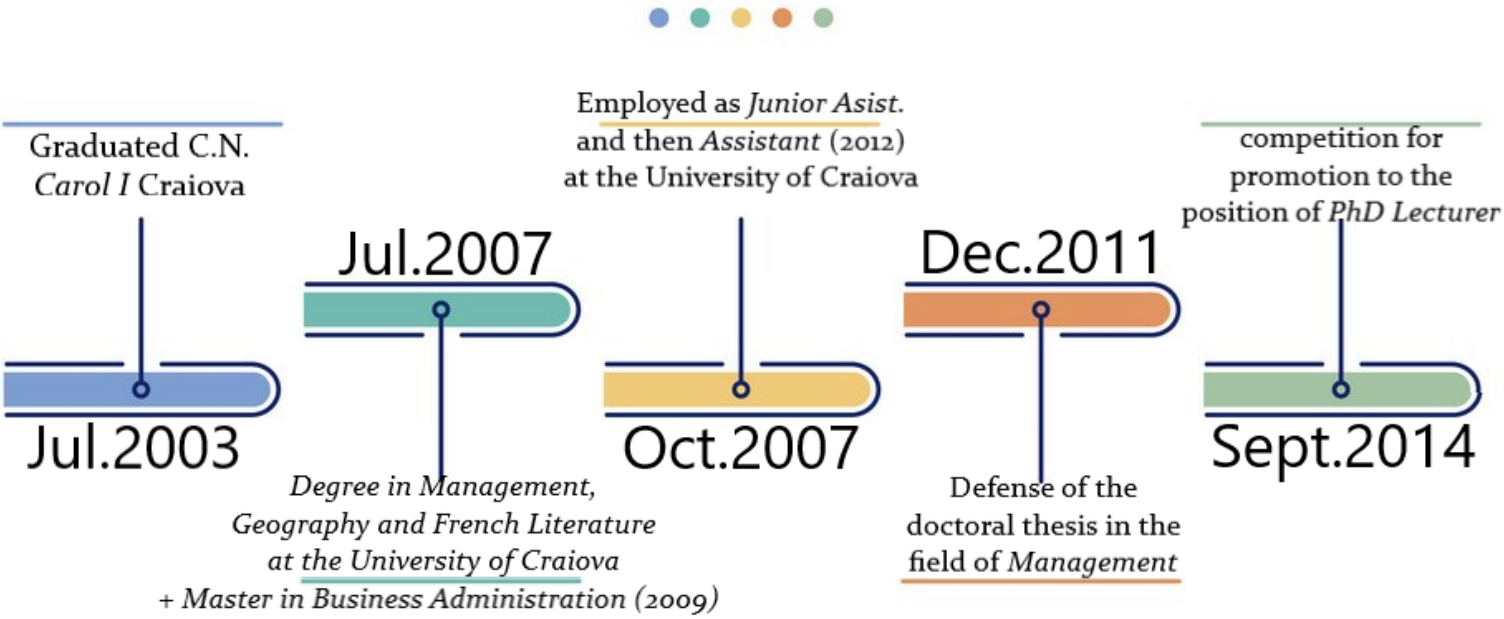
baloimg@gmail.com ionut.baloi@edu.ucv.ro

Employer (2007-present):

University of Craiova



Work experience	
Dates	01.10.2014 - Present
Occupation or position held	- Lecturer (titular)
Main activities and responsabilities	Teacing courses and seminars on subjects: Change Management, Tourism Operations Management; Management of tourist destinations; Hotel and restaurant technology; Risk Management; Managing process improvements; Management, Strategic Management, Enterprises Economy, Leadership and diversity; Process management and relationship synergies; Decision simulations (laboratory work) Research programs and publications in the field of Management; Internal/Managerial Control Responsible for Craiova University (Audit & Internal Control Reporting, Control System Development Responsible from 2013)
Name and adress of employer	Craiova University
Type of business or sector	Education

Dates	Summer of 2012
Occupation or position held	- Trainer
Main activities and responsabilities	Training the new employees - Lean Manufacturing & Process improvement @ Ford Motors Company, Craiova, Romania
Name and adress of employer	FIATEST SRL, BUCHAREST
Type of business or sector	Automotive, Operations Management
Dates	18.02.2008-30.09.2014
Occupation or position held	- Junior / Teaching Assistant (titular)
Main activities and responsabilities	Teacing courses and seminars on subjects: Management, Strategic Management, Enterprises Economy, Strategic Analysis of competitive environment, Tourism Operations Management; Marketing Simulations Research programs and publications in the field of Management Coordinating internships for specialization: Management, full time courses (2008)
Name and adress of employer	Craiova University
Type of business or sector	Education
Dates	01.10.2007 - 17.02.2008
Occupation or position held	- Junior assist. (locum tenens)
Main activities and responsabilities	Teacing seminars on subject: Management
Name and adress of employer	Craiova University
Type of business or sector	Education

Education and training

Dates	1st of Mai 2015 – June, 30, 2015
Title of qualification awarded	Post-Doctoral Stage
Principal subjects/occupational skills covered	Change Management, Human Resource Management
Name and type of organisation providing education and training	ESSEC Business School, Cergy Pontoise, France (Total length of the postdoctoral program at the University of Craiova: 1.5 years)
Level in national and international classification	ISCED 8
Dates	Sept. 2008 – Dec. 2011
Title of qualification awarded	-PhD
Principal subjects/occupational skills covered	Management, Strategic Management, Entrepreneurship, Competitiveness
Name and type of organisation providing education and training	Craiova University
Level in national and international classification	ISCED 8
Dates	01.10.2007-04.07.2009
Title of qualification awarded	-Master in: Business Administration
Principal subjects/occupational skills covered	Strategic Management, Organization and business policy, Business Management, Change Management
Name and type of organisation providing education and training	Craiova University
Level in national and international classif.	ISCED 7
Dates	01.10.2003-12.07.2007
Title of qualification awarded	-Bachelor of Science in Economy (Management program)

Principal subjects/occupational skills covered	Managing industrial production, Quality Management, Strategy
Name and type of organisation providing education and training	Craiova University
Level in national and international classification	ISCED 6
Dates	01.10.2003-28.06.2007
Title of qualification awarded	- Bachelor of Science in Geography and French Language and Litterature
Principal subjects/occupational skills covered	General and Regional Geography; Tourism Geography; Economic Geography in Romania and the World; Climatology; Hydrology / Contemporary French Language; French Litterature
Name and type of organisation providing education and training	Craiova University
Level in national and international classif.	ISCED 6

Personal skills and competences

Mother tongue(s) **Romanian**

Other language(s)

Self-assessment

European level (*)

	Understanding				Speaking				Writing	
	Listening		READING		Spoken interaction		Spoken production			
French	C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user	B2	Independent user
English	B1	Independent user	B2	Independent user	B1	Independent user	B1	Independent user	B1	Independent user

(*)) Common European Framework of Reference (CEF) level

Social skills and competeces

- team work skills;
- critical and self-critical spirit;
- capacity to adapt quickly to unpredictable contexts;
- communication and masses organizing skills;
- persuasion skills.

Organisational skills and competeces

- leadership;
- strategic and operational planning;
- organizational spirit - team coordinator;
- skills in project management;
- experience in organizing activities for youth.
- responsible for the internship stages of students in enterprises

Research skills and competeces: Theoretical and practical knowledge in carrying out of scientific research.

Computer skills and competeces: Good exploitation fo Microsoft Office 2021; Frequent use of programs such as: Exploratory, Cristal Xcelsius Professional, RETScreen etc.

Additional information	- SCIENTIFIC PROJECTS AND RESULTS: • **five books** published in publishing houses recognized by CNCSIS: three in the field of business and management, one in the field of tourism and one in the field of environmental management. • 1 ISI article published in journal with impact factor 7.246 and more than 17 type B+ articles: • over **15 participations at scientific events** (conferences helds in Oxford University – UK, Paris 2 University – France, Sofia University – Bulgaria, Larissa University – Greece, etc.); • Programme comittee member pentru "16th Mediterranean Conference on Information Systems (MCIS)" și "24th Conference of the Portuguese Association for Information Systems (CAPSI)": *Navigating Digital Landscapes: Bridging Technology, People, and Processes*, 3-5 october 2024, Polytechnic of Porto, Portugalia. • Member of the scientific committee of the international conference Prisme-Tunisia, 2021. - GRANTS: ♣ 3 research grants: project manager for an advanced research project; member of other two; ♣ coordinator of a climate and environmental change awareness project (2020): Beneficiary - University of Craiova; funding granted by: Agence Universitaire de la Francophonie – link here - EXPERT IN EDUCATIONAL PROJECTS: 1. Trainer, Lecturer or Trainer for training and certification "Entrepreneurial skills" / "Entrepreneur in the social economy" / "Student entrepreneur" / "Process improvement manager" / "Trainers" within ten projects with European funding. 2. Member of 2 ROSE projects. 3. Lean manufacturing trainer for new Ford Romania employees (services provided by FIA Test), August 2012.
Other aspects of scientific and academic activity	○ Member of *Romanian Academical Soeciety of Management* (http://www.samro.ro/) ○ Member of *Association Internationale des Economistes de Langue Française* (http://aielf.org/) ○ Member of the Council of the Faculty of Economics and Business Administration, Craiova University ○ Responsible for drawing up the Risk Register of the University of Craiova ○ Certifications: Project Manager; Trainer; Trainer of trainers; Graduate of the "Internal/Managerial Control Standards" training program. ○ Elected member of the Council of the Faculty of Economics and Business Administration (2020-2024; active in the Commission for evaluation and quality assurance and the Commission for solving university ethics issues and, respectively, 2024-2029, active in the Commission for international relations and academic image). ○ Visiting professor: Université de Franche-Comté, Besançon, France, February-March 2017 (l'UFR SJEPG); Other Erasmus+ internships: Instituto Superior de Contabilidade e Administração do Porto (documentation stage, 19-23 september 2016) and Instituto Superior Técnico, Lisbon (International Staff Week, 17-21 June 2024).