



Curriculum vitae Europass



Personal information

Name / First name **Tudor Marius Sorin**
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Nationality Romanian
Date of birth 18.12.1971
Gender Male

Work experience

Dates **2023 – Habilitation** University of Craiova, Management field, *Topic Management Coordinates from the Sustainable Development Perspective*

Dates **01.10.2023**
Associate Professor
Teaching courses and seminars in Project Management, Strategic management of human resources, Management of company information and decision systems, Public marketing
Name and address of employer University of Craiova, Faculty of Economics and Business Administration

Dates **01.10.2013-30.09.2023**
Position held Lecturer
Main activities and responsibilities Teaching courses and seminars in Project Management, Public marketing, Decision making methods and techniques in public organisations, Strategic management of human resources, Management of personnel performance, Management of production and operations, Management of company information and decision systems, Environmental Economics
Name and address of employer University of Craiova, Faculty of Economics and Business Administration

Dates	01.10.2006 – 30.09.2013
Position held	Associate Lecturer
Main activities and responsibilities	Teaching courses and seminars in Fiscal policies, Managerial Finances, Company Financial Policies, Business Credits, Management of Titles Portfolio
Dates	01.10.2015 – Present
Position held	Director
Main activities and responsibilities	Presenting services and designing offers; negotiating and signing contracts; maintaining and developing relations with clients; presenting and promoting publishing house services and products to clients; drafting sales reports and sales analyses; monitoring and identifying client-related problems; increasing turnover by extending the market and efficiently managing the incomes/expenses balance;
Name and address of employer	University of Craiova, Universitaria Publishing House - Printing
Type of business or sector	Education
Dates	07.10.2013 – 30.09.2015
Position held	Head of Service
Main activities and responsibilities	Coordinating activities regarding unannounced accounting-financial and management checks to owners associations in Craiova, ensuring the organisational framework for carrying out monitoring and control activities to owners' associations, coordinating and monitoring thematic checks to owners' associations in Craiova regarding the way in which petitions and complaints are dealt with.
Name and address of employer	Craiova Town Hall
Type of business or sector	Public administration
Dates	15.06.2012 – 07.10.2013
Position held	Director
Main activities and responsibilities	Presenting services and designing offers; negotiating and signing contracts; maintaining and developing relations with clients; presenting and promoting publishing house services and products to clients; drafting sales reports and sales analyses; monitoring and identifying client-related problems; increasing turnover by extending the market and efficiently managing the incomes/expenses balance;
Name and address of employer	University of Craiova, Universitaria Publishing House - Printing
Type of business or sector	Education

Dates	01.01.2010 –14.06.2012
Position held	Head of office
Main activities and responsibilities	Presenting services and designing offers; negotiating and signing contracts; maintaining and developing relations with clients; presenting and promoting publishing house services and products to clients; drafting sales reports and sales analyses; monitoring and identifying client-related problems; increasing turnover by extending the market and efficiently managing the incomes/expenses balance;
Name and address of employer	University of Craiova, Universitaria Publishing House - Printing
Type of business or sector	Education
Dates	01.03.2005 –01.01.2010
Position held	Head of marketing
Main activities and responsibilities	Presenting services and designing offers; negotiating and signing contracts; maintaining and developing relations with clients; presenting and promoting publishing house services and products to clients; drafting sales reports and sales analyses; monitoring and identifying client-related problems; increasing turnover by extending the market and efficiently managing the incomes/expenses balance;
Name and address of employer	University of Craiova, Universitaria Publishing House - Printing
Type of business or sector	Education
Dates	01.04.2002 –01.03.2005
Position held	Economist
Main activities and responsibilities	Responsibilities in public domain relations and customer services; establishing, maintaining and consolidating relations with customers and suppliers;
Name and address of employer	University of Craiova, Universitaria Publishing House - Printing
Type of business or sector	Education
Education	



Dates Title of qualification awarded Principal subjects/occupational skills covered	16.06.2014-05.08.2014 Public acquisitions expert Coordinating team work, negotiating within allocation procedures, drafting specialized documents, planning public acquisitions, carrying out allocation procedures, finalizing allocation procedures.
Dates Title of qualification awarded Principal subjects/occupational skills covered	12.05.2014-23.05.2014 Trainer Preparing training Carrying out training activities
Dates Title of qualification awarded Principal subjects/occupational skills covered	February 2010 Project manager Establishing the project's objective Establishing integrated management demands
Dates Title of qualification awarded Principal subjects/occupational skills covered	08.11.2016-13-11.2016 Editor
Dates Title of qualification awarded Principal subjects/occupational skills covered	12.06.2017-16.06.2017 E-learning developer
Dates Title of qualification awarded Principal subjects/occupational skills covered	01.10.2000 – 09.05.2008 PhD in Economics Title of thesis: <i>Tendencies and Mutations in Romanian Financial Markets</i>
Name and type of organization providing education and training Level in national or international classification	University of Craiova National
Dates Title of qualification awarded Principal subjects/occupational skills covered	01.10.1999 – 01.07.2001 Master in Economics Specialization: Business administration
Name and type of organization providing education and training Level in national or international classification	University of Craiova, Faculty of Economic Sciences National
Dates Title of qualification awarded Principal subjects/occupational skills covered	01.10.1994 – 01.10.1998 Economist Specialization: Accounting and management informatics
Name and type of organization providing education and training Level in national or international classification	University of Craiova, Faculty of Economic Sciences National

20.04.2026

Skills and competencesNative language **Romanian**

Foreign languages

Self evaluation

European framework ()***English**

Understanding		Speaking		Writing
Listening	Reading	Conversation	Discourse	Written expression
Good	Good	Good	Good	Average

() Common European Framework of Reference for Languages*

Social skills and competences

I establish and have established very good inter-human relations with great with students and colleagues, during various activities.

Organizational skills and competences

I have worked and work in various teams formed as a result of didactic, professional and research activities.

Scientific skills and competences

Member in several research projects.

Economist researcher within project *Standards Teaching in University Education – Stuned, partnership agreement no. 2019-1-EL01-KA203-062487 within ERASMUS+ program, between University of Thessaly and University of Craiova.*Researcher within the project Research Contract no. 34 from 24.06.2019 entitled *Creating Traffic Study.*Long-term expert in FSE-financed project “Be a manager for your company”, *PROJECT ID: POSDRU/92/3.1./S/ 49297*Long-term expert in FSE-financed project “Equal in work, equal in business, *PROJECT ID: POSDRU /144/6.3/S/ 131853*Long-term expert in project “Ready for performance in labour market”, *Operational Sectorial Program Development of Human Resources 2007 – 2013, Priority axis 2 “Correlation of life-long learning with the labour market”, Major field of intervention 2.1 “Transition from school to active life”, Contract no. POSDRU/189/2.1/G/155806, 01.07.2015 - 31.12.2015, value: 1.394.080 Ron*Study regarding the use of financing potential of the capital market by S.C. SERVICE AUTO – RAY Ltd. Regarding sustaining medium and long term development for becoming Incorporated company and stock market listing, *the contract was obtained through national competition and closed between the University of Craiova and S.C. Service Auto – Ray S.R.L., registration no. 45C/02.07.2009, value of financing 10100 EUR, member in the research team, director of project Prof. Ștefan Bratu, PhD.*Analysis method, optimization and prognosis of production costs at S.C. Crai Pack Commercial S.A. Craiova. *Contract 9C from 24.03.2008 in the amount of 3400 Euro, Associate Prof. Ion Liviu Ciora, PhD.*Software products for the analysis of managerial performance at S.C. Etans Plast S.R.L. *Contract 12C from 24.03.2008 in the amount of 3200 de Euro, Assoc. Prof. Andy Ștefănescu, PhD.*Study in financial options for S.C. Service auto Ray S.R.L. regarding sustaining of medium term development strategy. *Contract 99 C/04.12.2007 in the amount of 3200 de Euro, Prof. Ștefan Bratu, PhD.*Study regarding the optimization of expense at S.C. Policolor Exim S.R.L.. *Contract 106C from 21.12.2007 in amount of 4050 Euro, Prof. Cerasela Parvu, PhD*


Computer skills and competences	Competences in using Microsoft Office and data bases
Scientific research fields	Management, Project management Human resources management Marketing
Driving license	Yes, B category
Additional information	Specialist in Economics, specialization: Accounting and management informatics at the Faculty of Economic Sciences, University of Craiova and specialization: Business administration, received through graduating Master level studies at the University of Craiova, Faculty of Economic Sciences;

20.04.2026

