

MULTIPLE CHOICE TESTS

INTERNATIONAL ECONOMICS

1. A foreign direct investment actor is represented by:

- a) the government;
- b) transnational private enterprises;
- c) subsidiaries of transnational companies;
- d) IMF;
- e) The World Bank.

2. The organizations in the UNO system use the following term:

- a) multinational company;
- b) transnational society;
- c) transnational company;
- d) multinational company;
- e) transnational corporation.

3. According to S. E. Rolfe, an enterprise has an international calling when its assets in the form of foreign stakes exceed:

- a) 25%;
- b) 20%;
- c) 30%;
- d) 50%;
- e) 51%.

4. According to H. Bonin, an enterprise has an international calling when its assets in the form of foreign stakes exceed:

- a) 25%;
- b) 20%;
- c) 30%;
- d) 50%;
- e) 51%.

5. The relay subsidiaries of transnational companies:

- a) distribute products manufactured elsewhere;
- b) produce the components of a final product for which domestic demand is low or inexistent;
- c) process raw materials and convert them into semi-finished products;
- d) produce and sell on local markets the goods belonging to the range of products already existing in the home country of the parent company;
- e) devise the marketing strategy for the parent company.

6. The workshop subsidiaries of transnational companies:

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- c) process raw materials and convert them into semi-finished products;

- d) produce and sell on local markets the goods belonging to the range of products already existing in the home country of the parent company;
- e) devise the marketing strategy for the parent company.

7. The basis for the international growth of companies lies in:

- a) prior knowledge of the international market most often obtained by import;
- b) lack of available resources to finance this growth;
- c) the existence of real or potential outlets in several countries, these being the growth reserve of the company;
- d) decreased productivity;
- e) the desire to conquer new markets.

8. Which statement is not one of the four successive ways of expansion:

- a) the supply strategy and upstream vertical integration;
- b) the market strategy and downstream vertical integration;
- c) the strategy of industrial rationalization and horizontal integration;
- d) strategy of supplying internal factors;
- e) the technical-financial strategy and conglomerate diversification.

9. In certain domains, such as the chemical one, transport costs are between:

- a) 15-25%;
- b) 5-10%;
- c) 25-35%;
- d) 40-60%;
- e) 60-75%.

10. Primary companies:

- a) operate in research and development;
- b) step into high technology domains;
- c) operate as subsidiaries of certain parent companies;
- d) are the strongest in their domain of activity;
- e) step into the mining, oil or agricultural sectors.

11. The autonomy left to subsidiary directors is generally lower in terms of:

- a) selection of investments to be made;
- b) staff training;
- c) staff employment;
- d) overtime;
- e) job restructuring.

12. The autonomy left to subsidiary directors is generally higher in terms of:

- a) increase of capital;
- b) dividends and royalties;
- c) staff payment;
- d) new market penetration;
- e) supplier selection.

13. The autonomy left to subsidiary directors is generally moderate in terms of:

- a) use of the subsidiary self-financing margin;
- b) financial plan;
- c) loan from local banks;
- d) capacity and volume of production;

- e) staff dismissal.

14. Which are the factors that influence the control of foreign subsidiaries?

- a) the size of the multinational company;
- b) its form of organization;
- c) its national origin;
- d) its capital;
- e) the risks of the home country.

15. An enterprise decides to invest abroad because:

- a) it expects a higher profit for the same value of investment;
- b) it expects a lower profit for the same value of investment;
- c) it can no longer face domestic competition;
- d) it lacks the workforce in the home country;
- e) it lacks raw materials in the home country.

16. The following is considered a reason to invest abroad:

- a) the company chooses to implant raw material production areas to increase their transport costs;
- b) the company capitalizes on international differences in terms of costs and sets up in regions where production factor prices are the lowest;
- c) the company localizes production in regions where demand is high to overcome state protectionist barriers;
- d) the company localizes production in regions with a high risk;
- e) the desire to be internationally known.

17. According to the theory of market imperfections, foreign direct investments are determined by:

- a) existence of a perfect market structure;
- b) lack of market failures;
- c) difference in the profit rate between different markets as a result of the imbalance in the factor market or in the financial-currency market;
- d) lack of government intervention;
- e) approximately equal labor costs.

18. Why does the company prefer to become internalized, that is to integrate all its functions from supply to marketing into its organization?

- a) because the international factor market is perfect;
- b) because the international goods market is perfect;
- c) because the international goods and factor market is perfect;
- d) because the international goods and factor market is imperfect and therefore bears “transaction costs”;
- e) because it cannot become internationalized.

19. The theory of internalization was founded by:

- a) Buckley and Casson;
- b) Vernon;
- c) Graham;
- d) Caves;
- e) Samuelson.

20. The “eclectic paradigm” was developed by:

- a) Vernon;
- b) Caves;
- c) Graham;
- d) Casson;
- e) Dunning.

21. According to the eclectic theory, the grounds for the internationalization of production lie with:

- a) ownership advantages;
- b) cost advantages;
- c) quality advantages;
- d) resource advantages;
- e) factor advantages.

22. According to the eclectic theory, the grounds for the internationalization of production lie with:

- a) internalizing advantages;
- b) cost advantages;
- c) quality advantages;
- d) resource advantages;
- e) factor advantages.

23. According to the eclectic theory, the grounds for the internationalization of production lie with:

- a) localization advantages;
- b) cost advantages;
- c) quality advantages;
- d) resource advantages;
- e) factor advantages.

24. According to Dunning's view, the ownership advantages are also:

- a) cost advantages;
- b) competitiveness advantages;
- c) quality advantages;
- d) resource advantages;
- e) factor advantages.

25. By resorting to internalization, through the development of productive assets abroad, companies are aiming to:

- a) increase production costs;
- b) increase transaction costs;
- c) minimize net benefits;
- d) gain minimum economic revenue;
- e) maximize net benefits.

26. Localization variables include:

- a) company strategy;
- b) the marketing policy of the company;
- c) domestic competition environment;
- d) links between the economic branches;
- e) the supply of natural resources and created economic resources.

27. Localization variables include:

- a) company strategy;
- b) the marketing policy of the company;
- c) domestic competition environment;
- d) the skill of the workforce and the productivity of labour;
- e) links between the economic branches.

28. Localization variables include:

- a) company strategy;
- b) the marketing policy of the company;
- c) international transport and communication costs, investment or trade barriers and incentives;
- d) domestic competition environment;
- e) links between the economic branches.

29. Localization variables include:

- a) company strategy;
- b) the economic system and economic policy;
- c) the marketing policy of the company;
- d) domestic competition environment;
- e) links between the economic branches.

30. Localization variables include:

- a) company strategy;
- b) the political, social, cultural and educational differences between countries;
- c) the marketing policy of the company;
- d) domestic competition environment;
- e) links between the economic branches.

31. Along the first half of the nineteenth century, the only country that has actually invested abroad was:

- a) France;
- b) Germany;
- c) Italy;
- d) Great Britain;
- e) U.S.A.

32. Before the First World War, Germany promoted a trade expansion policy through far-reaching operations in:

- a) India;
- b) Argentina;
- c) Brazil;
- d) Congo;
- e) African countries.

33. Before the First World War, Belgium promoted a trade expansion policy through far-reaching operations in:

- a) Argentina;
- b) Brazil;
- c) Congo;
- d) Mexico;
- e) Turkey.

- 34. The development priorities for developing countries include achieving sustained national income growth by:**
- a) decreasing investment rates;
 - b) increasing investment rates;
 - c) decreasing exports;
 - d) increasing imports;
 - e) strengthening the exchange rate.
- 35. The development priorities for developing countries include achieving sustained national income growth by:**
- a) decreasing investment rates;
 - b) enhancing technology capacities;
 - c) decreasing exports;
 - d) increasing imports;
 - e) strengthening the exchange rate.
- 36. The development priorities for developing countries include achieving sustained national income growth by:**
- a) decreasing investment rates;
 - b) improving the competitiveness of their own exports on the international market;
 - c) decreasing exports;
 - d) increasing imports;
 - e) strengthening the exchange rate.
- 37. The development priorities for developing countries include achieving sustained national income growth by:**
- a) decreasing investment rates;
 - b) fair distribution of growth benefits by creating new opportunities for employment;
 - c) decreasing exports;
 - d) increasing imports;
 - e) strengthening the exchange rate.
- 38. The development priorities for developing countries include achieving sustained national income growth by:**
- a) decreasing investment rates;
 - b) protection and preservation of the environment;
 - c) decreasing exports;
 - d) increasing imports;
 - e) strengthening the exchange rate.
- 39. Which country relied heavily on the foreign direct investment flows to integrate its economy into the multinational companies' production networks and to promote their competitiveness within these networks?**
- a) South Korea;
 - b) Taiwan;
 - c) Malaysia;
 - d) India;
 - e) Brazil.

40. Which country relied heavily on the foreign direct investment flows to integrate its economy into the multinational companies' production networks and to promote their competitiveness within these networks?

- a) South Korea;
- b) Taiwan;
- c) Singapore;
- d) India;
- e) Brazil.

41. Which country relied heavily on the foreign direct investment flows to integrate its economy into the multinational companies' production networks and to promote their competitiveness within these networks?

- a) South Korea;
- b) Taiwan;
- c) Thailand;
- d) India;
- e) Brazil.

42. Which country pursued the development of local enterprises and the creation of autonomous innovation capacities, with the multinational companies being designed as a source of technology?

- a) South Korea;
- b) Singapore;
- c) Thailand;
- d) Malaysia;
- e) India.

43. Which country pursued the development of local enterprises and the creation of autonomous innovation capacities, with the multinational companies being designed as a source of technology?

- a) Taiwan;
- b) Singapore;
- c) Thailand;
- d) Malaysia;
- e) India.

44. At the level of the national economy, the financial-monetary decision is made in the form of:

- a) the current account;
- b) the capital account;
- c) the balance of external payments;
- d) the income balance;
- e) the unilateral transfer balance.

45. The following are not residents:

- a) national economic agents who live and carry out activities, usually and permanently, within a country;
- b) embassies;
- c) foreign economic agents who live and carry out activities, usually and permanently, within a country;
- d) natural persons who live and carry out activities, usually and permanently, within a country;

- e) legal persons who live and carry out activities, usually and permanently, within a country.

46. The following are not residents:

- a) national economic agents who live and carry out activities, usually and permanently, within a country;
- b) consulates;
- c) foreign economic agents who live and carry out activities, usually and permanently, within a country;
- d) natural persons who live and carry out activities, usually and permanently, within a country;
- e) legal persons who live and carry out activities, usually and permanently, within a country.

47. The following are not residents:

- a) national economic agents who live and carry out activities, usually and permanently, within a country;
- b) international institutions;
- c) foreign economic agents who live and carry out activities, usually and permanently, within a country;
- d) natural persons who live and carry out activities, usually and permanently, within a country;
- e) legal persons who live and carry out activities, usually and permanently, within a country.

48. The following are not residents:

- a) national economic agents who live and carry out activities, usually and permanently, within a country;
- b) international institutions representatives;
- c) foreign economic agents who live and carry out activities, usually and permanently, within a country;
- d) natural persons who live and carry out activities, usually and permanently, within a country;
- e) legal persons who live and carry out activities, usually and permanently, within a country.

49. The trade balance of a country is represented by:

- a) the difference between imports and exports;
- b) the total imports and exports;
- c) the report between imports and exports;
- d) the difference between income and expenditure;
- e) the report between income and expenditure.

50. In customs statistics, exports are registered at which value:

- a) CIF;
- b) FOB;
- c) DDP;
- d) CPT;
- e) EXW.

51. Reserve assets are represented by:

- a) Guaranteed external credits;

- b) Direct investments;
- c) SDR;
- d) gold;
- e) portfolio investments.

52. When there is a chronic imbalance in the trade balance (more imports than exports), it can theoretically be reduced by means of a package of tax measures:

- a) decrease of customs duties;
- b) increase of customs duties;
- c) subsidies;
- d) stimulating exports;
- e) stimulating imports.

53. When there is a chronic imbalance in the trade balance (more imports than exports), it can theoretically be reduced by means of a package of tax measures:

- a) decrease of customs duties;
- b) preferential credits;
- c) subsidies;
- d) stimulating exports;
- e) stimulating imports.

54. An endogenous factor that destabilizes the balance of external payments is:

- a) the destabilizing of world prices for products with a high share in the structure of foreign trade;
- b) the commercial policy of other states (both tariff and non-tariff);
- c) insufficient coverage of domestic demand (reduction of exports);
- d) significant reduction in exports due to natural disasters or fortuitous events (revolutions, civil wars);
- e) the destabilizing of the commercial flows in an area as a result of international conflicts / commercial disputes.

55. An endogenous factor that destabilizes the balance of external payments is:

- a) the destabilizing of world prices for products with a high share in the structure of foreign trade;
- b) decreasing the external competitiveness of domestic products (low quality, high prices);
- c) lack of real competitive (comparative) advantages;
- d) increasing imports amid domestic demand increase;
- e) the destabilizing of the commercial flows in an area as a result of international conflicts / commercial disputes.

56. An endogenous factor that destabilizes the balance of external payments is:

- a) inefficient business policy (tariff / non-tariff);
- b) the commercial policy of other states (both tariff and non-tariff);
- c) lack of real competitive (comparative) advantages;
- d) insufficient coverage of domestic demand (reduction of exports);
- e) the destabilizing of the commercial flows in an area as a result of international conflicts / commercial disputes.

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- e) insufficient coverage of domestic demand (reduction of exports).

58. An endogenous factor that destabilizes the balance of external payments is:

- a) the destabilizing of world prices for products with a high share in the structure of foreign trade;
- b) the commercial policy of other states (both tariff and non-tariff);
- c) insufficient promotion / stimulation of exports;
- d) scăderea gradului de prelucrare al exporturilor;
- e) the destabilizing of the commercial flows in an area as a result of international conflicts / commercial disputes.

59. An endogenous factor that destabilizes the balance of external payments is:

- a) the destabilizing of world prices for products with a high share in the structure of foreign trade;
- b) inefficient business policy (tariff / non-tariff);
- c) lack of real competitive (comparative) advantages;
- d) deteriorarea climatului de afaceri intern;
- e) the destabilizing of the commercial flows in an area as a result of international conflicts / commercial disputes.

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ANSWER SHEET

INTERNATIONAL ECONOMICS

1.	B
2.	C
3.	A
4.	B
5.	D
6.	B
7.	C
8.	D
9.	A
10.	E

11.	A
12.	C
13.	D
14.	E
15.	A
16.	B
17.	C
18.	D
19.	A
20.	E

21.	A
22.	A
23.	A
24.	B
25.	E
26.	E
27.	D
28.	C
29.	B
30.	B

31.	D
32.	C
33.	C
34.	B
35.	B
36.	B
37.	B
38.	B
39.	C
40.	C

41.	C
42.	A
43.	A
44.	C
45.	B
46.	B
47.	B
48.	B
49.	A
50.	B

51.	C,D
52.	B,C
53.	B,C
54.	B,C
55.	B,D
56.	A,D
57.	D,E
58.	C,D
59.	B,D
60.	B,D